

Voyages to Antiquity

TRAVEL AGENTS GUIDE



VOYAGES  ANTIQUITY

Small-ship cruising at its best





ABOUT VOYAGES TO ANTIQUITY

Travel, by its very nature, is enriching – igniting the senses and stimulating the soul, the exploration of a foreign destination or culture creates an enduring memory in the minds of the traveller. More and more, clients are seeking meaningful and immersive experiences as a requisite of their travels.

POINTS OF DISTINCTION

> FREE AIR TRAVEL on selected sailings

Book a Grand Voyage and enjoy **FREE** return flights from New Zealand (selected cities apply)

> FREE SHORE EXCURSIONS

From the Acropolis in Athens to an overnight stay in France's chateaux country, we ensure you see the best a country has to offer.

> FREE HOTEL STAYS on selected sailings

Your client can take time when they arrive and depart to explore the world's great cities from their 4 or 5 star hotel base.

> BEST IN SMALL SHIP CRUISING

With just 350 passengers (on average), *Aegean Odyssey* combines an intimate atmosphere with generous public spaces. Her small size allows for many ports of call inaccessible to larger vessels and some river cruising to dock at important ports such as Seville. Voyages to Antiquity was the winner at the British Travel Awards 2016 for Best Specialist Cruise Line / Ocean.

> FOR OUR SOLO TRAVELLER

Our cruises are an excellent choice if you have clients who travel on their own. 26 dedicated single cabins in 7 different categories, low supplements and a friendly atmosphere on board make us a popular choice for people travelling alone.

> ENRICHMENT PROGRAMME

Voyages to Antiquity's enrichment programme is our signature feature.

Inspired by cultural heritage and nature of the regions we visit, we invite renowned presenters and experts to join us as guest speakers as we cruise through the regions and areas of their expertise. Voyages to Antiquity's latest award was for "Best for Enrichment" at the Cruise International Awards in 2015.

> INCLUDED GRATUITIES

> COMPLIMENTARY WINE, BEER & SOFT DRINKS WITH DINNER

THE VOYAGES TO ANTIQUITY GUESTS

Whether you are a veteran travel professional or just getting started in the industry, what unites us is a true thirst for travel that inspires the discovery of new destinations, a passion that resonates through to our clients. It is this innate curiosity in the world around us that inspired the creation of our unique cruise line, Voyages to Antiquity.

- Active retired or semi-retired
- Usually active and physically mobile
- Desire longer voyages and more exotic destinations
- Most have already cruised on larger ships and are now refining their taste and selecting the small ship experience
- Many have river cruising experience and appreciate the similarities between that and an *Aegean Odyssey* cruise (eg more time in port, shore excursions, Quietvox)



REASONS TO SELL VOYAGES TO ANTIQUITY

Agents earn higher commissions

All of the inclusions (shore excursions, hotel stays, transfers, drinks with dinner, air travel) are commissionable.

High repeat business

Once your clients have sailed with us, they will be back and bring referrals with them.

Casually elegant atmosphere

Tell your clients to leave their ball gowns and tuxedos at home and to bring their walking shoes, shorts, hats for the daytime and for the evening – country club casual.

We're here to help & support you

With in-store training, expos, client functions and co-op advertising.

Wonderful food

Using the very best of fresh local ingredients which are prepared in a simple but delicious and healthy style the dining onboard is a constant delight for our guests. Also included are afternoon tea and late night snacks.

Exceptional club rewards

For our loyal past passengers.



AEGEAN ODYSSEY

Classically elegant, premium class *MV Aegean Odyssey* offers passengers every comfort at sea, with a relaxed, friendly atmosphere and the highest calibre of personal service.

SHIP'S TONNAGE	11,563
CRUISING SPEED	18 KNOTS
PASSENGERS DECKS	7
PASSENGERS CABINS	216
PASSENGERS - LOWER BEDS	386

LIFE ONBOARD AEGEAN ODYSSEY



> STATEROOMS / CABINS

ALL STATEROOMS & CABINS FEATURE:

- Bath and/or shower • Flat screen TV
- Personal safe • Hair dryer • Telephone
- Plush bedding • Air-conditioning

BALCONY & SUITE CLASSES ALSO FEATURE:

- Balcony • Welcome bottle of champagne
- Refrigerator stocked with soft drinks
- Petit fours • Complimentary bottled water
- Robe and slippers • Molton Brown toiletries
- Priority sightseeing boarding

SINGLE CABINS

- Voyages to Antiquity has a favourable single pricing policy with low single supplements
- There are 26 dedicated single cabins from Deluxe Balcony to Standard inside
- Single cabins include European full size beds (120cm x 190cm)

> PUBLIC AREAS

• RESTAURANTS

The Terrace Café indoor/outdoor for breakfast, lunch and dinner. *The Marco Polo Restaurant* for dinner each evening and lunch on sea days.

• LOUNGES

The Charleston Lounge for cocktails and musical entertainment. *The Ambassador Lounge* is our lecture theatre as well as film screenings and entertainment. *Observation Lounge and Piano Bar* – Spectacular views and a pianist at appointed times.

• **LIBRARY** with over 1,000 volumes ranging from art, history and culture to modern and classic fiction, reference books and travel guides.

• **SHOP** – tax-free gifts and small necessities.

• **INTERNET CENTRE**

• **BEAUTY SALON**

• **ATHENA HEALTH SPA & GYM**

• **OUTDOOR POOL**

• **MEDICAL CENTRE**

HOW CAN WE HELP YOU?

IN-STORE TRAINING • FILM NIGHTS • CLIENT FUNCTIONS • EXPOS • LOCAL MARKETING

To learn more about Voyages to Antiquity, please contact your local Sales Manager at your earliest convenience. They will be more than happy to set up training, hold a consumer evening or discuss local Marketing initiatives. For more information please call Francis Travel Marketing 09 444 2298 or 0800 422 784.

MELISSA ROBERTS	Business Development Executive	melissa@francistravelmarketing.co.nz	Ph 021 325 421
KATARINA ROOKES	Business Development Executive	katarina@francistravelmarketing.co.nz	Ph 021 736 011