



CRYSTAL
YACHT EXPEDITION CRUISES™



SAIL *to* SUCCESS

A GUIDE TO SELLING
THE CRYSTAL YACHTING LIFESTYLE

the WORLD *of* CRYSTAL

From the World's Most Awarded Luxury Cruise Line, the unrivalled Crystal Experience has evolved into an extraordinary collection of remarkable journeys that goes far beyond all-inclusive luxury to offer the most elegant travel by ocean, river, yacht and air. Modern and sophisticated, yet infused with a classic ambience, Crystal is defined by a fleet of stylish ships, yachts and jets of exceptional design, epic land adventures and a level of six-star service simply unsurpassed in luxury travel today.

OUR PORTFOLIO

CRYSTAL CRUISES®

Crystal Symphony®

Crystal Serenity®

CRYSTAL RIVER CRUISES

Crystal Bach

Crystal Debussy (2018)

Crystal Mahler

Crystal Mozart

Crystal Ravel (2018)

CRYSTAL YACHT EXPEDITION CRUISES

Crystal Esprit

Crystal Endeavor (2020)

PRIVATE JET CHARTERS

Take advantage of new unprecedented charter opportunities with Crystal.

CRYSTAL AIRCRUISES

Crystal Skye

Aircraft operated for Crystal AirCruises by Comlux Aruba NV.

CRYSTAL LUXURY AIR

Bombardier Global Express XRS Jet

Crystal Luxury Air operated by Corporate Flight Management, Inc.

CRYSTAL ESPRIT SAILS FROM ST. MARTIN ON TWO 7-DAY ITINERARIES WHICH ARE EASILY COMBINABLE TO CREATE INDULGENT 14-DAY TROPICAL ESCAPES. HOBNOB WITH HIPSTERS ON RITZY ST. BARTS, GOLF ON ST. KITTS, AND SAVOUR CREOLE CUISINE ON NEVIS OR SUCCUMB TO THE ALLURE OF THE ADRIATIC. BASK IN TREASURES OF THE DALMATIAN COAST WITH 7-DAY VOYAGES. LET LOOSE YOUR INNER-EXPLORER DISCOVERING UNESCO SITES IN SIBENIK, TROGIR AND BEYOND.



BEST SMALL-SHIP OCEAN CRUISE LINE

THE CRYSTAL YACHTING LIFESTYLE

Luxuriously modern and tastefully nautical, each of the 31 butler-serviced suites aboard *Crystal Esprit* evokes the welcoming ambience of a private seaside home.



CRYSTAL ESPRIT



CRYSTAL ENDEAVOR

CRYSTAL ESPRIT — 62 GUESTS

This gorgeous all-suite yacht rivals any of the land-based hotels located in the places to which she travels — staying at anchor in yacht-filled harbours ideally suited to explore coveted yachting harbours that larger ships, and crowds, cannot access. Come play in the idyllic waters around the world and relish the unstructured luxury of The Crystal Yachting Lifestyle.

CRYSTAL ESPRIT

Guest Capacity | 62
Per Guest Staff Ratio | 1.44
Gross Registered Tons | 3,370
Length | 281 ft (85.5 m)
Width | 46 ft (14.0 m)
Draft | 12 ft (3.75 m)
Cruising Speed | 14 Knots

DEBUTING IN 2020

CRYSTAL ENDEAVOR — 200 GUESTS

The world's first purpose-built polar code compliant (PC6) luxury expedition yacht, offering extreme adventures by air, sea and land with a complete range of "exploration toys". Unrivalled among expedition ships, it will feature the largest luxury suites and a full-service spa.

OFFICERS & CREW

European Captains
International Officers
European-trained Hotel & Dining Staff
Countries Represented | 19
Total Crew | 89



THE COVE

THE CRYSTAL YACHTING LIFESTYLE

Crystal Yacht Expedition Cruises offers unparalleled award-winning luxury travel for just 62 discerning guests seeking VIP access to coveted destinations accessible only by yacht. Recently voted *Travel + Leisure's* "World's Best Small-ship Ocean Cruise Line" in 2017, the all-suite, butler-serviced *Crystal Esprit* is ideally suited to explore exclusive yachting harbours that larger ships, and crowds, cannot access. Guests enjoy all-inclusive indulgences ranging from Michelin

inspired cuisine and an endless pour of select fine wines, champagnes and spirits — all served in a casually elegant ambiance that fosters an intimate camaraderie amongst travellers. *Crystal Esprit* is exclusively outfitted for active adventures, with a hi-tech private marina packed with water toys. Ashore, destinations are brought to life with intrepid pursuits, and a choice of two complimentary Crystal Adventures in every port.

SIGNATURE HALLMARKS

- » **Elegant, casual atmosphere** designed for luxurious recreation and active adventure
- » **31 beautifully appointed suites**, offering private butler service, premium linens and plush amenities
- » **Every suite** features room automation, iPads, and 42" HD ultrathin television systems
- » **FREE** unlimited Wi-Fi Internet access
- » **Unlimited** select fine wines, premium spirits and beverages
- » **Open-seating dining** venues serving a vast selection of **Michelin-inspired cuisine** using the freshest ingredients
- » Wines, coffee beverages, light snacks and fresh pastries offered **24 hours a day** at The Pantry self-service bistro
- » A bevy of **complimentary water toys** in the marina available for swimming, kayaking, snorkelling, paddle boarding and jet skiing*
- » Optional thrilling adventures in the yacht's **two-person submersible** for underwater discoveries, or high-speed exploring on the **Wider 32 speedboat***
- » In every port of call, a choice of two complimentary Crystal Adventures are on offer
- » Fitness centre featuring **TechnoGym™ equipment** and outdoor yoga

*Optional submersible and complimentary Marina equipment use is based on destinations' local rules and regulations and the discretion of the Captain due to weather and sea conditions.



PATIO CAFE

EXCLUSIVE LUXURY, ELITE LOCALES

CRYSTAL ESPRIT'S WEST INDIES SEASON

Crystal Esprit brings the exclusive Crystal Yachting Lifestyle closer than ever, with voyages departing weekly from Marigot and exploring the intimate yachting havens of the West Indies. Long a favoured area for the world's travelling elite, the exotic West Indies offer privileged anchorages in tropical playgrounds. *Crystal Esprit* takes guests to elusive locales few have the

privilege to explore such as Saba, an idyllic island that literally is the tip of a mostly submerged mountain in the West Indies. Guests will also have the option of exploring the tranquility of Gustavia's lush, low mountains, quaint Creole-style villages and brilliant sunrises.



CRYSTAL ESPRIT YACHT SUITE

ALL-INCLUSIVE CRYSTAL LUXURY

- » All-suite accommodations
- » Butler service for all suites
- » Five dining options including 24-hour room service
- » All beverages and gratuities are included
- » Fitness Centre and outdoor yoga
- » A selection of complimentary shore excursions
- » Complimentary water toys such as snorkelling, kayaking, paddle boarding, and jet skiing*
- » Impressive value when compared to land-based luxury hotels



CRYSTAL ESPRIT

ADRIATIC ENCORE: 2018 & 2019 NEW 6-TO-8 DAY YACHTING ADVENTURES

By popular demand, *Crystal Esprit* will return to the revered yachting paragon of the Adriatic next spring, following her inaugural season wintering in the idyllic West Indies. Recently voted *Travel + Leisure's* "World's Best Small-Ship Ocean Cruise Line," this all-suite, butler-serviced yacht is ideally suited to explore the gorgeous harbours nestled along the incomparable Dalmatian coastline. Welcoming just 62 guests, her highly anticipated encore in the Adriatic follows two successful seasons exploring the region's exotic havens from Hvar, Hydra and Vis to Korcula, Kotor and Parga... coveted playgrounds that larger ships, and crowds, cannot access.

From May through September 2018, and again in 2019, luxury adventurists can relish the all-inclusive amenities aboard *Crystal Esprit* as she explores treasured locales throughout Croatia, the Greek Isles and other equally stunning yachting utopias across the Mediterranean, from Spain's Costa Brava and France's Cote d'Azur to dazzling Monaco and the bellissima Italian Riviera. These new 6- to 8-day voyages are easily combinable, too, creating an indulgent itinerary with an exclusive 5% savings.

DID YOU KNOW?

- » Nowhere does a connection to the sea present itself more intimately and more adventurously than aboard *Crystal Esprit*.
- » With unmatched **all-inclusive value**, the all-suite, butler-serviced yacht rivals the land-based hotels and resorts in the very places to which she travels, offering **world-class cuisine**, the finest wines and premium spirits, sophisticated entertainment and high adventure.
- » Also, did you know that Crystal offers some of the most **attractive commissions** for travel partners? Ask your Sales Representative for details.
- » In nearly every port of call, guests enjoy a choice of **two complimentary Crystal Adventures**.
- » Renowned oceanographer and explorer, **Jean-Michel Cousteau**, joins *Crystal Esprit* for a voyage of underwater discovery in the West Indies on December 9, 2018 round-trip St. Martin
- » Crystal's **celebrated service** permeates every facet of the Crystal Yacht Experience, with officers and crew hand-selected from the **award-winning** ranks of Crystal Cruises' elite staff, as well as other preeminent boutique hospitality venues.
- » Within the **relaxing enclaves** of *Crystal Esprit's* spacious decks are dedicated spaces for **spa and fitness facilities**, with Technogym fitness equipment and outdoor yoga.
- » **Award-winning chefs** create **Michelin-inspired cuisine**, served in elegant dining venues and alfresco spaces.