



VOYAGE *to* SUCCESS

A GUIDE TO SELLING CRYSTAL CRUISES
THE WORLD'S MOST AWARDED LUXURY CRUISE LINE

the WORLD *of* CRYSTAL

From the World's Most Awarded Luxury Cruise Line, the unrivalled Crystal Experience has evolved into an extraordinary collection of remarkable travel experiences that goes far beyond all-inclusive luxury to offer the most elegant journeys by ocean, yacht, river and air. Modern and sophisticated, yet infused with a classic elegance, Crystal is defined by a fleet of stylish ships, yachts and jets of exceptional design, epic land adventures and a level of six-star service simply unsurpassed in luxury travel today.

OUR PORTFOLIO

CRYSTAL CRUISES®

Crystal Symphony®

Crystal Serenity®

CRYSTAL RIVER CRUISES

Crystal Mozart

Crystal Bach

Crystal Mahler

Crystal Debussy (2018)

Crystal Ravel (2018)

CRYSTAL YACHT EXPEDITION CRUISES

Crystal Esprit

Crystal Endeavor (2020)

PRIVATE JET CHARTERS

Take advantage of new unprecedented charter opportunities with Crystal.

CRYSTAL AIRCRUISES

Crystal Skye

Aircraft operated for Crystal AirCruises by Comlux Aruba NV.

CRYSTAL LUXURY AIR

Bombardier Global Express XRS Jet

Crystal Luxury Air operated by Corporate Flight Management, Inc.

CRYSTAL SYMPHONY AND CRYSTAL SERENITY
OFFER A CURATED COLLECTION OF
UNIQUE ITINERARIES AROUND THE GLOBE
TO DESTINATIONS INCLUDING
AFRICA, ALASKA, ASIA, AUSTRALIA & NEW
ZEALAND, CARIBBEAN, HAWAII & SOUTH
PACIFIC, INDIAN OCEAN, MEDITERRANEAN,
MIDDLE EAST, NEW ENGLAND & CANADA,
NORTHERN EUROPE, PACIFIC COAST &
MEXICAN RIVIERA, PANAMA CANAL, SOUTH
AMERICA, TRANS-OCEAN AND WORLD CRUISE.



22 YEARS



24 YEARS

THE WORLD'S MOST AWARDED LUXURY CRUISE LINE

The internationally acclaimed all-inclusive Crystal Experience begins with Crystal Cruises, and the elegant ships that have earned more World's Best awards than any other cruise line in history.



CRYSTAL SYMPHONY



CRYSTAL SERENITY

CRYSTAL SYMPHONY® — 848 GUESTS

The luxurious 50,000-ton, *Crystal Symphony* is one of the most spacious and elegantly designed cruise ships, consistently recognised by distinguished travel publications and noted travel experts as one of the finest ships in the world. Onboard amenities feature up to eight unique dining venues, a Feng Shui-inspired spa, and Resorts World at Sea® casino.

Guest Capacity | 848
Per Guest Space Ratio | 60.2
Per Guest Staff Ratio | 0.67
Ship's Registry | The Bahamas
Gross Registered Tons | 51,044
Length | 781 ft (238.1 m)
Width | 99.1 ft (30.2 m)
Draft | 24.9 ft (7.6 m)
Cruising Speed | 20 Knots

OFFICERS & CREW

European Captains
International Officers
European-trained Hotel & Dining Staff
Countries Represented | 45
Total Crew | 566

CRYSTAL SERENITY® — 980 GUESTS (Beginning Nov 11, 2018)

Sharing World's Best status with her fleetmate, *Crystal Serenity* has often been fêted as the number one cruise ship in the world. At 68,000 tons, she is the larger of our two ocean ships, yet still maintains one of the highest space-per-guest ratios at sea, enchanting guests with unrivalled elegance and easy luxury.

THROUGH OCT 13, 2018	BEGINNING NOV 11, 2018
Guest Capacity 1,070	Guest Capacity 980
Per Guest Space Ratio 64.4	Per Guest Space Ratio 70.3
Per Guest Staff Ratio 0.61	Per Guest Staff Ratio 0.67
Ship's Registry Bahamas	Ship's Registry The Bahamas
Gross Registered Tons 68,870	Gross Registered Tons 68,870
Length 820 ft (250 m)	Length 820 ft (250 m)
Width 105.9 ft (32.3 m)	Width 105.9 ft (32.3 m)
Draft 24.9 ft (7.6 m)	Draft 24.9 ft (7.6 m)
Cruising Speed 20 Knots	Cruising Speed 20 Knots

OFFICERS & CREW

European Captains
International Officers
European-trained Hotel & Dining staff
Countries Represented | 45
Total Crew | 655



CRYSTAL SERENITY

ALL-INCLUSIVE CRYSTAL LUXURY

The memories created during a Crystal journey are priceless, and the all-inclusive luxuries aboard these stunning ships make the experience all the more valuable. An endless pour of select fine wines and premium spirits and artful cuisine that reflect the global destinations will enrich your palate, while

enlightening pursuits in everything from wellness to world affairs will broaden your perspectives as you discover remarkable new locales. Throughout each Crystal voyage, these and so many other luxuries are delivered with the genuine care and unequalled service of Crystal's warm and welcoming staff.

OCEANS OF DISCOVERY

- » **Innovative itineraries** to the world's most coveted sites and destinations
- » **Hot trending destinations** sought by the world's most discerning travellers
- » **World Cruise voyages** epic journeys visiting dozens of countries on multiple continents around the world
- » Highlights of **ancient lands** and civilisations; as well as **modern marvels** and metropolises
- » **Multiple overnight and double overnight stays** for more time to explore each port
- » Optional **Crystal Adventures** to suit virtually any type of interest or preference
- » **VIP access** to cultural sites and historical monuments
- » **Inspired culinary immersions**, showcasing the distinct flavour of each locale
- » Optional **Boutique Adventures**, exclusively offered with Crystal Cruises, and **Overland Adventures**, delving further into the destinations over multiple days
- » Complimentary **voluntourism opportunities** throughout the world, giving back to the places we visit

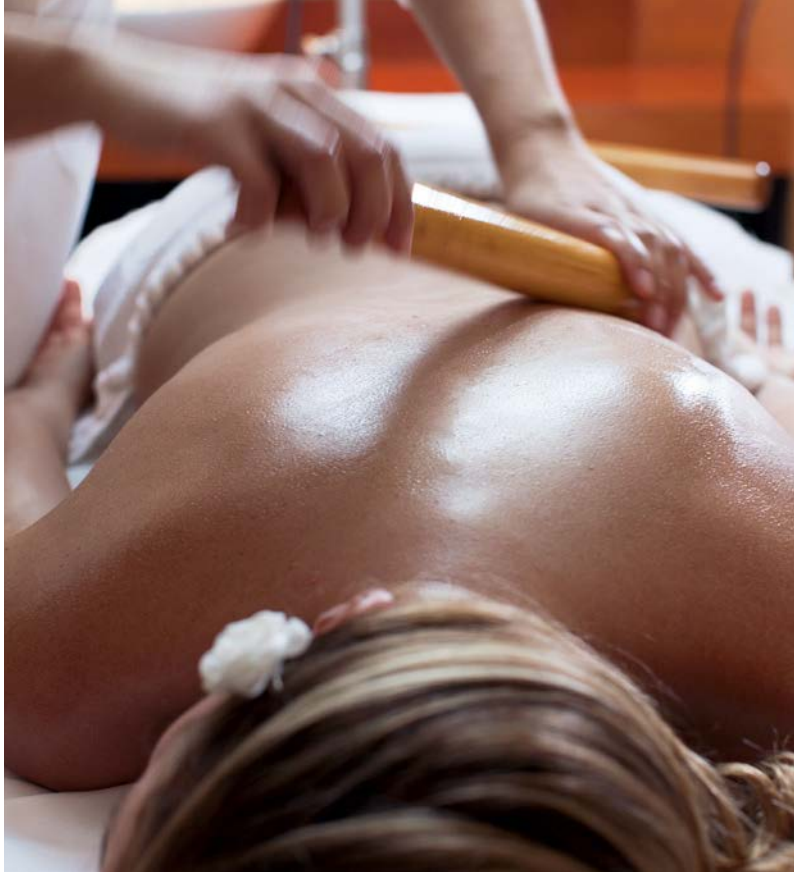


SIGNATURE HALLMARKS

- › **Spectacular production shows** featuring Crystal ensemble of singers and dancers
- › Exclusive **Magic Castle® at Sea** performances and illusions
- › Intimate **piano performances** nightly in Avenue Saloon
- › **Ballroom dancing** throughout the ship each night, with **Ambassador Hosts** on hand for dance partners and instruction
- › **Experiences of Discovery® theme cruises** featuring specialised programming and subject matter experts
- › **Crystal Visions® Enrichment Series** of leading renowned speakers, diplomats, authors, celebrities and athletes
- › **Computer University@Sea** classes and Technology Concierge for the latest gadgets and devices
- › USC School of Cinematic Arts **digital filmmaking classes**
- › Personal **butler service** (Penthouses and above)
- › **In-room afternoon tea service** and **nightly hors d'oeuvres** (Penthouses and above)
- › Twice daily turndown and housekeeping service
- › **Complimentary** soft drinks, bottled water, select beer, wine and spirits upon request
- › **Kimonos, Frette bathrobes**, 100% Egyptian cotton linens and pillow menu options
- › Designer **ETRO bath amenities**

DID YOU KNOW?

- › Crystal Cruises has received **more World's Best awards** than any other cruise line in history.
- › Both *Crystal Symphony* and *Crystal Serenity* now feature **FREE unlimited Wi-Fi** throughout each ship.
- › **Crystal on Broadway** brings stars on board to dazzle guests with performances from some of Broadway's most famed productions, through an exclusive partnership with multi-Tony Award-winning producer Kevin McCollum.
- › *Crystal Symphony* and *Crystal Serenity* are home to the only **sea-going restaurants in Nobu Matsuhisa's eponymous global empire.**
- › Long a leader in exploring new destinations, *Crystal Serenity* was the first large luxury ship to ever transit the **fabled Northwest Passage.**
- › From Crystal Cruises' foundation of excellence, the iconic cruise line continues to make history with a luxurious and diverse travel portfolio that now includes: Crystal River Cruises, Crystal Yacht Expedition Cruises, Crystal AirCruises and Crystal Luxury Air.
- › Also, did you know that Crystal offers some of the most **attractive commissions** for all Partners? Ask your Sales Representative for details.



LUXURY AT EVERY TURN

Crystal's expansive onboard experience begins with personal, genuine service offered by our expertly trained staff at every point during our guests' voyage. Enhancing this welcoming,

FINE DINING

- › Up to **eight dining venues** for daytime and evening cuisine, including specialty restaurants featuring world-class Italian specialties and signature dishes from **Nobu Matsuhisa** (once per venue)
- › **Complimentary** select fine wines, champagne and premium spirits
- › **24-hour in-suite dining**
- › **Open bar service** throughout the ship
- › Optional **Vintage Room Lunches and Dinners**, showcasing selections from Crystal's expansive onboard cellars
- › Globally inspired, **classic and modern cuisine** artfully prepared and served in casual, formal and al fresco venues

FITNESS & WELLNESS

- › The **Feng Shui-inspired Crystal Spa and Salon**, offering a comprehensive menu of body and skin treatments and beauty services
- › State-of-the-art fitness centre, featuring **TechnoGym® and Kinesis resistance equipment**
- › Specialty classes in **Pilates, yoga, strength training and "Tour de Spin" indoor cycling**
- › Exclusive 360° **teak Promenade Deck** for uninterrupted walks, jogs and sweeping ocean views
- › Golf instruction with **PGA pros**
- › **Paddle tennis courts**

home-away-from-home atmosphere is a host of all-inclusive amenities and experiences designed to create a seamless, unforgettable holiday for travellers who seek the very best.

ENTERTAINMENT & ENRICHMENT

- › **Spectacular production shows** featuring Crystal ensemble of singers and dancers
- › Exclusive **Magic Castle® at Sea** performances and illusions
- › **Ballroom dancing** each night, with **Ambassador Hosts** on hand for dance partners and instruction
- › **Experiences of Discovery theme cruises** featuring specialised programming and subject matter experts
- › **Crystal Visions® Enrichment Series** of leading renowned speakers, diplomats, authors, celebrities and athletes
- › **Computer University@Sea®** classes and Technology Concierge for the latest gadgets and devices
- › USC School of Cinematic Arts **digital filmmaking classes**
- › **Free Wi-Fi** throughout both ships

STATEROOM & PENTHOUSE AMENITIES

- › Personal **butler service** (Penthouses and above)
- › **In-room afternoon tea service** and **nightly hors d'oeuvres** (Penthouses and above)
- › Twice daily turndown and housekeeping service
- › **Complimentary** soft drinks, bottled water, select beer, wine and spirits upon request
- › **Kimonos, Frette bathrobes**, 100% Egyptian cotton linens and pillow menu options
- › Designer **ETRO bath amenities**