



Updated PONANT Advantages

for AUS/NZ Market

Our 30th Birthday celebration continues with more rewards for clients

Welcome Offer - FIRST TIME CRUISER

Receive AUD \$800 SAVINGS per person off your client's first PONANT cruise.

Valid for new bookings made and deposited 1 Sep - 31 Dec '18

This welcome offer is combinable with the Ponant Bonus Savings & Referral Program

Join the Club Campaign - Converting First Time Cruisers to Cruise Again!

For any past PONANT guest who has cruised only once with us, if they book & deposit their second cruise from 1 Sep - 31 Dec '18, they will receive an additional 10% Savings off their cruise

10% Savings is combinable with Ponant Bonus Savings; Referral Program & Onboard Savings

Referral Program - CLIENTS GET REWARDED WHEN REFERRING US

For past PONANT Guests:

As a referrer, clients will receive a reduction of AUD \$800 per stateroom off their next cruise, based on a twin share basis, after their referee has deposited on their first cruise. The number of referrals is unlimited.

Referral savings can be accumulated up until final payment is due on referrer's booking.

Referrer is eligible to refer once his/her first cruise is deposited.

For past PONANT Guest's friends:

The referee will enjoy a reduction of AUD\$800 per stateroom off their first cruise, based on a twin share basis.

The referral program is combinable with the Welcome Offer; Ponant Yacht Club Benefits; Join the Club Campaign

Note: Solo Travellers receive AUD\$400 per stateroom for both referrer and referee.

Cancellation Fees - NEW POLICY

Cancellations on reservations up to 12 months (365 days) prior to sailing, for all cruises (Expedition & Classic), will incur a single charge of AUD\$400 per person

Honeymoon Offer – MORE TREATS

5% off the cruise-only rate, combinable with Ponant Bonus & Welcome Offer

Bottle of champagne upon arrival

A photography session and 5 photos (except on board Le Ponant)

2 spa treatments valued at €120 max per treatment (except on board Le Ponant)

Dinner at Captain's Table

Offer valid on presentation of proof

Family Policy - ADJUSTED

Minimum age for passengers on a Non-Polar cruise is now 3 years old AND for a Polar cruise is now 6 years old

FOR MORE INFORMATION PLEASE CONTACT FRANCIS TRAVEL MARKETING:

09 444 2298 | 0800 422 784 | reservations@ftmcruise.co.nz